

Prem Devara

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PMP-certified Technical Program Manager with 12+ years delivering enterprise AI and cloud solutions, combining technical depth with MBA Finance acumen for Fintech and digital transformation.

EDUCATION

Master of Business Administration, Finance

Stevens Institute of Technology, Hoboken, NJ

August 2022 - May 2024

(Relevant Courses: Corporate Finance, Investment Management, Private Equity & Venture Capital, Derivatives)

Post Graduate Program for Executives (Executive MBA)

Indian Institute of Management, Shillong, India

March 2021

B.E. in Mechanical Engineering, Osmania University, India

June 2010

CERTIFICATIONS & CREDENTIALS

- Project Management Professional (PMP: 3196298) | Agile Certified Practitioner (PMI-ACP: 3694535)
- AWS Certified AI Practitioner | Google Cloud Platform Digital Leader | FINRA Securities Industry Essentials
- Anthropic AI Fluency, AI Agent Skills | DeepLearning.AI – Data Analytics & Gen AI with LLMs
- Python, SQL, Microsoft Office Suite, Tableau, Jira

PROFESSIONAL EXPERIENCE

Manager - Program & Project Management

October 2024 – Present

Agility Software Solutions, New York City (remote)

- Led pre-sales engagements with prospective clients assessing business requirements, positioning Salesforce solutions, and driving license sales
- Delivered B2B commercial application to market and deployed on Salesforce AppExchange
- Cultivated stakeholder relationships across government agencies and Salesforce Account Managers to develop comprehensive RFP bids for IT contracts with Alameda County and Bay Area Metropolitan Transportation Commission
- Established PMO governance and KPI reporting standards across project teams

Technical Project Manager

May 2021 – July 2022

Persistent Systems, Pune, India

- Managed an Agile portfolio of 6 concurrent T&M projects valued at **USD 2 million**, orchestrating cross-functional engineering teams and meeting aggressive timelines
- Maintained high CSAT scores of **9.5** managing stakeholder relationships across multiple departments at ThermoFisher Scientific and Bio Reference Labs
- Led delivery of a field sales enablement platform across **11 countries** in Northern Europe, coordinating cross-border engineering teams and client stakeholders
- Led a team of 12 engineers to deliver a mission-critical ecommerce platform with complex third-party API integrations and 5+ data sources, reducing Covid test TAT by **66%** —from 72 hours to under 24 hours— enabling Bio Reference Labs to process up to **8 million tests** over 12 months

Project Manager & Business Analyst

2010 – 2019

Acuvate Software & Plural Technology

- Led Azure cloud migration transitioning on-premises infrastructure and legacy SQL databases with Azure AD-based Identity and Access Management (IAM)
- Managed development and delivery of NLU A.I. chatbot accelerator platform across 6 government and non-profit clients, reducing IT support tickets by **40%** — selected by Microsoft UK as a case study
- Collaborated with cross-functional teams from UK, UAE and India to deliver enterprise web applications across banking, retail, and insurance domains

VOLUNTEER EXPERIENCE

- Project Management Institute – NYC Chapter, Professional Development Volunteer June 2024 - Present
- Open Door NJNY, ESL Teacher/Volunteer January 2023 - Present